

DIRECTORY OF EDUCATIONAL SEMINARS



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ACCIDENT RECONSTRUCTION



**1 C.E./
C.L.E. Hour**

To Be Approved

Accident Reconstruction

ACCIDENT TO VERDICT: WINNING WITH NEXT GENERATION TECHNOLOGY & TRIAL TACTICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Some Key Nuclear Verdicts & Lessons Learned
- Psychological Trial Tactics
- How Auto Reconstruction Technology has Evolved
- 4 Mistakes & 4 Keys to Success at Trial



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

ADDRESSING THE UNCERTAINTY IN ACCIDENT RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Uncertainty & Why Does It Happen
- How is Uncertainty Related to Admissibility of Testimony
- What Are Some Techniques for Addressing Uncertainty
- A Case Study on Probability Simulation Will Be Presented



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

ANALYZING STAGED CRASHES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Potentially Fraudulent Incidents Are Investigated
- The Application of Human/Driver Behavior Research in Questionable Claims
- Recent Trends & Patterns of Staged Accidents



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

DIGITAL FORENSICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Digital Forensics
- What is Vehicle Forensics
- What is a Social Media Investigation
- What Types of Devices/Data are Available for Analysis
- Where is the Data Stored & How is It Obtained
- How the Data & Analysis Can Be Used to Tell the Story



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

ELECTRONIC DATA RECORDERS (EDR) & HEAVY VEHICLE ELECTRONIC DATA RECORDERS (HVEDRs)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understand How & Why Different Modules Record Data
- Passenger Vehicle Electronic Data
- Commercial Vehicle Electronic Data
- Specialized Electronic Data
- Data Limitations & Verification



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

FORENSIC INJURY BIOMECHANICS OF MOTOR VEHICLE ACCIDENTS (MVAs)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Occupants Move During Different Types of Collisions
- Research on Human Injury Tolerances
- Case Study Examples on Low/Moderate Speed Collisions & Seatbelt Related Issues



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

HEAVY COMMERCIAL VEHICLE CRASHES & CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Evidence Preservation & Crash Reconstructions Related to Commercial Trucks
- The Increasing Amount of Retrievable Data That Can Be Recovered
- Special Topics Including Rollovers & Fires
- Court-Tested Case Studies



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

IMPORTANCE OF TIMELY NOTIFICATION/RESPONSE FOR PRESERVATION OF ROADWAY EVIDENCE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Misinterpretation of Evidence
- Importance of Aerial Photography
- Preservation of Conditions At/Near Time of Crash



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

INFOTAINMENT SYSTEMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Digital Data Can Shed Light on an Incident
- What Are Infotainment Systems, How Have They Evolved & How Experts Can Use Them to Acquire Data
- Case Studies on How the Data Can Be Used Involving MVAs, Alleged Thefts & Recoveries



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

INVESTIGATING AUTOMOBILE FIRES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How an Expert Can Dig Through the Ashes to Get to the Root Cause
- Chemical, Electrical & Mechanical Clues to Look For
- Forensic Testing of Substances & Special Evidence Considerations



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

MAINTENANCE OF TRAFFIC & CRASH RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Identify the Governing Agency
- Determine the Applicable Codes, Standards and/or Specifications
- Evaluate Existing Temporary Conditions
- Analyze Conditions Influence on Incident



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

MUNICIPAL & ROADWAY VARIABLES IN COLLISION RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Roadway Design Signage, Visibility, Maintenance & Roadside Safety Affects Crashes
- Were Proper Regulations Followed at the Site by All Vendors
- Court-Tested Case Studies with an Emphasis on Roadway Issues



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

PHOTOGRAMMETRY & PHOTO ANALYSIS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Definitions in Photogrammetry
- How Reliable Measurements are Retrieved for Accident Visualization
- How Drones Assist in Creating Point Clouds for Accident Visualization
- Hardware & Software Limitations of Video of Accidents



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

RECONSTRUCTION MINI: UNDER THE HOOD OF CRASH RECONSTRUCTION PHYSICS & APPLICATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Concise (Mini) Version of the ACTAR-Accredited Reconstruction Course
- Learn About: Vehicle Specifications, EDR Data, Momentum Calculations & Energy Analysis
- Monte Carlo Statistical Methods to Present Ranges & Improve Certainty
- A Review of our Holistic Reconstruction Toolkit



C.E./C.L.E. Hours Available

To Be Approved

Accident Reconstruction

REVIEWING OPPOSING EXPERT REPORTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Experts Inspecting the Same Evidence Sometimes Reach Different Conclusions
- A Step-by-Step Guide on Reviewing & Commenting on Expert Reports
- Practical Tips on What to Look for & Pitfalls to Avoid



C.E./C.L.E. Hours Available

—————
To Be Approved

Accident Reconstruction

TAKING THE MYSTERY OUT OF THE “BLACK BOX”

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Types of Vehicles with Black Boxes That Can Be Accessed
- The Available Crash Data That Can Be Downloaded & the Limitations of the Data
- How the Data Can Be Used Effectively



C.E./C.L.E. Hours Available

—————
To Be Approved

Accident Reconstruction

VEHICLE ACCIDENT INVESTIGATION & RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Accident Reconstruction
- Key Technology Utilized by Experts
- Overview of Evidence Preservation & Why It is Critical
- Demonstratives for Telling the Story



C.E./C.L.E. Hours Available

—————
To Be Approved

Accident Reconstruction

VEHICLE DAMAGE ASSESSMENT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Vehicle Components
- Repair Estimates
- Vehicle Response
- Documenting Vehicles



**C.E./C.L.E. Hours
Available**

To Be Approved

Accident Reconstruction

VIDEO ANALYSIS IN ACCIDENT RECONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Video Analysis in Accident Reconstruction
- An Overview of Variables & Evidence Used in Video Analysis
- Key Techniques of Video Analysis Utilized Through Various Methods in Premise Liability & Vehicle Accident Reconstruction
- Software & Tools Used by Experts to Recreate Visualizations



CONSTRUCTION CONSULTING



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting

CONSTRUCTION DEFECTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Examining Types of Construction Defects by Building Component
- What Determines Whether a Condition is Defective
- What Determines How a Defect Can Be Repaired



**C.E./C.L.E. Hours
Available**

To Be Approved

Construction Consulting

PROJECT MONITORING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Controlling & Verifying Labor Hours, Material, Equipment & Scope in Emergency Damage Situations
- Examine the Benefits of Clerking to the Insurance Company & Insured
- Project Monitoring Versus Clerk of the Works



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting

QUALITATIVE & QUANTITATIVE ISSUES RELATED TO ACCELERATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Qualitative Discussion
 - What Is Acceleration
 - Acceleration Means & Measures
 - Types of Acceleration & Industry Considerations
- Quantitative Discussion
 - Time & Schedule Issues
 - Cost & Damages Issues
 - Source & Analysis of the Data Demonstrating Acceleration



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

CABINETS – THINKING INSIDE & OUTSIDE THE BOX

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Cabinets are Made & the Various Cabinet Materials
- The Different Grade Levels of Cabinets
- All About Granite Countertops & How to Identify the Correct Grade for an Estimate
- Dispelling a Few Cabinet Myths



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

DEPRECIATION OF LABOR IN ESTIMATES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State
Presented by Jon Held

- The History & Background of Indemnity
- The Three Methods of ACV by Jurisdiction
- The Three Types of Depreciation
- The Five Methods of Calculating Depreciation
- The Big Question – Can You Depreciate Labor
- Important Case Law on Depreciation of Labor



**1 C.E./
C.L.E. Hour**

To be Approved

Construction Consulting | Construction Estimating

ESTIMATING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basic Overview of Property Damage Estimating & Scoping
- How to Support Your Evaluation
- Enhancing Negotiation Techniques
- Evaluating Contractors and/or Public Adjusters' Estimates
- Producing a Rough Order of Magnitude



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

ESTIMATING ACCURATELY - FOLLOW THE PROCESS TO WRITE BETTER ESTIMATES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How to be Better Prepared for Any Site Inspection
- How to Conduct a Thorough Site Inspection
- Steps to Preparing a Rough Order of Magnitude (ROM) & a Detailed Estimate
- The Importance of Both a Self & Peer Review



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

THE FUTURE OF CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Where We have Been, Where We Are & Where We Are Going
- The Cutting-Edge Tools Used Now for Inspection Documentation
- How Carriers are Adapting AI & Technology for the Future



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

INFLATION & SUPPLY CHAIN ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understanding the Why Behind Supply Chain Issues
- How to Expedite Repairs During Times of Supply Chain Issues
- How to Continue to Write Accurate Estimates & Determine the Period of Restoration During Uncertain Times



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

TOP TEN ERRORS IN BUILDING LOSS ESTIMATES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Identify Commonly Misquoted Building Code References
- A Review of the Top Ten Errors
- How to Properly Associate a Building Code Upgrade Item to an Estimate



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Estimating

USING TECHNOLOGY TO IMPROVE COMMUNICATION ON CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How COVID-19 has Affected the Claims Process
- Ways the Industry is Adapting to Account for our Current Challenges
- Technology Available for Detailed Site Inspections, Which Allow In-Depth Desktop Review
- Technology Available for Continued Collaboration on Files
- How the Necessity to Utilize Technology (At This Time) Inspires the Industry Moving Forward



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK FUNDAMENTALS 101

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Case Studies Based on Actual Claims
- Property Coverage Basics
- Examining Physical Damage Claims, Time Element Claims, Business Interruption & Rental Loss
- Reviewing the Fundamentals of Builder's Risk Claims
- What Insurance Companies Need to Know About Project Schedules & How Business Interruptions Come into Play



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK NEXT LEVEL 201

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Review of the Basics of Builder's Risk from Builder's Risk 101
- The Importance of Early Claim Involvement
- Schedules & Delays
- Claim Costs: Valuation Issues, Delay Costs & Extended General Conditions & Claim Cost Analysis



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK 301

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Recap of Builder's Risk Claims
- The Importance of Reaching a Mutual Agreement in Scope
- A Deeper Dive into Delay Analysis



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK & DELAY CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Contrast Property Damage & Builder's Risk Claims Including Builder's Risk Coverage Issues
- Develop Strategy to Work with Insured to Set Expectations & Document Repair Scope of Work Including Project Schedules & Terms
- Analyze Schedule & Project Data to Determine the Period of Repair vs. Period of Delay
- Evaluate the Claimed Loss



**1 C.E./
C.L.E. Hour**

To be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK FUNDAMENTALS & ANALYZING THE CLAIM

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Property Coverage Basics for Builder's Risk
- Time Elements Coverage Basics
- Problems & Coverage Disputes
- Claims Review Process



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Insurance Claims Services

BUILDER'S RISK POWER HOUR - RENEWABLE ENERGY PROJECTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Renewable Energy Projects & Losses
- Builder's Risk Best Practices
- Schedule Delay Analysis
- Relevant Legal Issues



**1 C.E./
C.L.E. Hour**

To be Approved

Construction Consulting | Construction Scheduling & Planning

CONCEPTS IN CONSTRUCTION SCHEDULING & PROJECT DELAYS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Construction Scheduling Concepts & Best Practices
- Causes & Classification of Construction Delays
- Non-Excusable (& Non-Compensatory) Delays
- Excusable & Compensatory & Non-Compensatory Delays
- Acceleration



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Scheduling & Planning **CPM SCHEDULING & DELAY CLAIMS**

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basic Overview of CPM Scheduling
- Discuss Analyzing & Resolving Delay Claims
- Discuss Analyzing & Resolving Disruption & Impact Claims
- Examine Schedules & Claims Analysis
- Topics Include Using, Preparing & Defending Construction Schedules
- Understanding Delay Claim Methodologies



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Construction Scheduling & Planning **OPERATIONAL NUANCES WITH CONSTRUCTION SCHEDULES USING MICROSOFT PROJECT**

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Notable Software Limitations
- Project & Software Settings
- Tips for the Scheduling Update Process
- An Overview of Available Schedule Analysis Tools



**1 C.E./
C.L.E. Hour**

To Be Approved

Construction Consulting | Surety **CONSTRUCTION SCHEDULING & ANALYSIS**

Presented by Richard Sexton

- Basics of Scheduling, Time, Resource, Risk & Quality Management
- Definition of Terms Used Throughout the Planning & Scheduling Process of a Construction Project
- Useful for Individuals Practicing in Construction Law and/or Management



1 C.E./
C.L.E. Hour

To Be Approved

Construction Consulting | Surety

MANAGING TIME RELATED RISK: CONSTRUCTION DOCUMENTATION, SCHEDULING & ANALYSIS

Presented by Richard Sexton

- How Risk is Managed
- Time Related Risks
- Who Owns the Risk



1 C.E./
C.L.E. Hour

To Be Approved

Construction Consulting | Surety

SURETY BONDS & CLAIMS - GET IN THE KNOW

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Top Benefits of Bonding, Including Cost & Risk Mitigation
- An Overview of the Claims Process
- Tips for Communicating with Your Surety
- Key Steps to Take if a Claim is Made Against You



1 C.E./
C.L.E. Hour

To Be Approved

Construction Consulting | Surety

SURETY: COMPLETION COSTS/COMPLETION CONTRACTORS

Presented by Richard Sexton

- Labor & Supply Issues
- Subcontractor Costs “The Why & Potential Solutions”
- Ratification Agreements & Controlling Costs
- Project Completion Solutions & Risks



1 C.E./
C.L.E. Hour

To Be Approved

Construction Consulting | Surety

SURETY: COMPLETION COSTS/COMPLETION CONTRACTORS

Presented by Richard Sexton

- Labor & Supply Issues
- Subcontractor Costs “The Why & Potential Solutions”
- Ratification Agreements & Controlling Costs
- Project Completion Solutions & Risks



CYBER SECURITY CONSULTING & DIGITAL INVESTIGATION



**1 C.E./
C.L.E. Hour**

To Be Approved

Cyber Security Consulting & Digital Investigation

HACKING INTO CYBER CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Types of Cyber Claims
- Similarities & Differences Between Cyber & Non-Cyber Claims
- How Business Interruption is Calculated on Cyber Claims



1 CPD Hour

To Be Approved

Cyber Security Consulting & Digital Investigation

SEARCHING & ANALYTICS

With 6-Weeks' Notice, CPD Credits Can Be Arranged

- dtSearch Overview
- Searching Best Practices
- Threading, Near-Duplicate Identification, Language Identification
- Name Normalization, Clustering, Categorization & CAL
- Dynamic Data Visualization



**C.E./C.L.E. Hours
Available**

To Be Approved

Cyber Security Consulting & Digital Investigation | Digital Forensics Services

DIGITAL FORENSICS: WHY IT MATTERS TO ADJUSTERS & ATTORNEYS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Digital Forensics
- How Digital Forensics Provides the Context for the Event
- Why Data Logs Matter
- The Five Phases of Digital Forensics



**1 C.E./
C.L.E. Hour**

To Be Approved

Cyber Security Consulting & Digital Investigation | eDiscovery Consulting Services
BIG DATA REVIEW & MANAGEMENT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Is Big Data
- Gathering Data & Types of eDiscovery Review
- Forensic Accounting Example



1 CPD Hour

To Be Approved

Cyber Security Consulting & Digital Investigation | eDiscovery Consulting Services
EDISCOVERY WORKFLOW CONSIDERATIONS

With 6-Weeks' Notice, CPD Credits Can Be Arranged

- Collection Best Practices
- Production Best Practices
- Templates & Automation for Efficient Review
- The Importance of Early Review Strategy



1 CPD Hour

To Be Approved

Cyber Security Consulting & Digital Investigation | eDiscovery Consulting Services
INTRODUCTION TO EDISCOVERY

With 6-Weeks' Notice, CPD Credits Can Be Arranged

- Introduction to Document Review Platforms
- Metadata & What is Possible
- Refining your Review Population
- Considerations When Selecting a Review Platform

The background of the page features a dark blue color with a grid pattern. Overlaid on this are several faint, semi-transparent financial charts, including a candlestick chart and a line graph with circular markers, suggesting a focus on economics or finance.

ECONOMIC DAMAGES & VALUATIONS



1 C.E./
C.L.E. Hour

To Be Approved

Economic Damages & Valuations

BUSINESS VALUATION 101 - HOW TO SPEAK TO YOUR CLIENT ABOUT THE VALUE OF THEIR BUSINESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Documents Necessary for a Valuation
- How do you Value a Business
- Applying the Correct Valuation Approach
- Refuting Valuation Approaches



1 C.E./
C.L.E. Hour

To Be Approved

Economic Damages & Valuations

CALCULATING ECONOMIC DAMAGES IN WRONGFUL TERMINATION IN CLASS ACTION CASES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Determining the Lost Earnings Rate
- Determining the Expected Job
- Search Period for Alternate Employment
- Determining Mitigation Earnings in Alternate Employment
- Present Value Calculations



1 C.E./
C.L.E. Hours

To Be Approved

Economic Damages & Valuations

EXCESS SOCIAL INFLATION IN EUROPE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Claim Inflation Linked to Economic Inflation
- Claim Inflation Linked to Claim Fraud
- Claim Inflation Linked to Social Inflation in Europe



1 C.E./
C.L.E. Hour

To Be Approved

Economic Damages & Valuations

HOW TO OPEN THE GATE OR KEEP IT CLOSED: EXPERT TESTIMONY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Discussion of How the Trial Courts Act as a Gatekeeper to Allow or Exclude Expert Testimony
- Expert Testimony Red Flags
- What is the Ladder of Speculation?
- How Damages Can Be Triangulated
- Advice for Choosing Experts & A Discussion of the Federal Laws Regarding Expert Testimony



1 C.E./
C.L.E. Hour

To Be Approved

Economic Damages & Valuations

MARITAL STANDARD OF LIVING (MSOL) - CHERITON & ACKERMAN

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- California Family Code Section 4320 & 4330
- MSOL Calculations Based on Five Different Scenarios
- Common Variations of Adjustments for Housing Expenses
- A Discussion of Consumer Price Index & Inflation



1 C.E./
C.L.E. Hour

To Be Approved

Economic Damages & Valuations

REDUCING BIAS IN BUSINESS VALUATION ENGAGEMENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Bias & Why it Matters to Financial Professionals
- The Listed Industry Professional Standards
- What is an Anchoring Bias
- What is an Engagement Bias



**1 C.E./
C.L.E. Hour**

To Be Approved

Economic Damages & Valuations

WINERY CLAIMS: DON'T MAKE POUR DECISIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Develop Enough Technical Knowledge to Understand the Nuances of Winery Losses
- Learn Tips for Handling a Large Complex Loss Involving a Niche Category of Loss
- Address Resolve Valuation Issues on Winery Losses by Better Understanding What Stage of Process the Damaged Goods Were at Time Damaged
- Review Strategies for Avoiding the Most Common Mistakes in Valuation Involving a Winery Loss



ENVIRONMENTAL, HEALTH & SAFETY



8 C.E. Hours

To Be Approved

Environmental, Health & Safety

8-HOUR CONFINED SPACE ENTRY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Definition of Confined Space & Permit Required Spaces
- Discuss the Hazards of Confined Spaces
- Examine Confined Space Entry Permits
- Review PPE Used for Confined Space Entry



8 C.E. Hours

To Be Approved

Environmental, Health & Safety

8-HOUR EMPLOYEE ENGAGEMENT & INTERVENTION FOR JOB-SITE SAFETY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Advantages of Positive Safety Intervention & Engagement
- Effective Hazard Identification Techniques
- Reasons for Non-Engagement of Employees Relating to Safety
- Promoting Effective Intervention



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ALCOHOL EXCESS & ACCESS: DRAM SHOP & SOCIAL HOST LIABILITY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Clinical Effects of Alcohol
- Interpretations of Alcohol Test Results
- A Case Study Involving Alcohol & Test Results



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

BIOHAZARDS: BLOOD, SWEAT & TEARS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Are Biohazards
- What Are Bloodborne Pathogen Biohazards
- What Are Microorganism Biohazards
- What About Mold & Its Effect On Humans



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

CANNABIS - AN OVERVIEW: ABSORPTION, EFFECTS, DETECTION & INVESTIGATIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of Cannabis & THC
- Absorption, Distribution, Metabolism & Excretion
- Differences Between Smoking/Vaping & Edibles
- Why Detection of Metabolites Persists Beyond Impairment
- Grow Operation Investigations



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

COMMONLY MISUNDERSTOOD HAZMAT REGULATORY STANDARDS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learning About Hazardous Building Materials at Claim Sites
- Learning About Supposed Bans Regarding Hazardous Materials
- Who is Required to Evaluate the Presence of Hazardous Materials and/or Hazardous Conditions



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

CORONAVIRUS ASSESSMENTS: THE SCIENCE OF TRANSMISSION & SPREAD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What A Pandemic is & Who We Rely on for Legitimate Information
- The Issues Our Clients Are Dealing With
- Site Testing & Who Should Write Protocols
- The Important Difference Between Cleaning & Decontamination



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

CRUISING THROUGH YOUR RISKY BUSINESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Disaster Planning
- Emergency Response
- Claim Scenario from Notification to Restoration
- An Overview of the Industry Standards
- Recent Case Law & Precedents



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

DISASTER SITE SAFETY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- 1st & 2nd Responder Duties
- Disaster Site Classification
- Identifying Safety Hazards
- Mitigating Injury Risk
- Protective Equipment Overview
- Psychology of Disaster Sites



1 C.E./
C.L.E. Hour

To Be Approved

Environmental, Health & Safety

ENERGY STORAGE – THE KEY FACTOR IN POWER LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Current State of Energy Production – Green & Other
- How Energy Storage Issues Contributed to the Texas Extreme Cold Weather Outages
- How Energy is Stored With Today’s Technology



1 C.E./
C.L.E. Hour

To Be Approved

Environmental, Health & Safety

ENVIRONMENTAL CONSIDERATIONS IN THE CLAIMS PROCESS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- IIRC Procedural Standards Related to Damage Assessments Involving Regulated, Hazard Materials & Mold on Claim Sites
- EPA Regulations Regarding Where Regulated Materials May Exist & Will Be Disturbed on Claim Sites
- Commonly Encountered Hazardous Building Materials on Claim Sites
- Assessing Potential Environmental Hazards Through Sampling on Claim Sites



1 C.E./
C.L.E. Hour

To Be Approved

Environmental, Health & Safety

ENVIRONMENTAL CONSIDERATIONS ON BUILDING OPERATIONS & POTENTIAL PROPERTY CLAIMS RELATED TO RE-OCCUPANCY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Water Systems & Potential Contamination
- Heat, Vent & Cooling Systems & Indoor Mold Issues
- Other Hazardous Materials to Consider:
 - Asbestos
 - Lead
 - PCBs



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

ENVIRONMENTAL, HEALTH & SAFETY ISSUES WITH BUILDER'S RISK

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Fire Loss Case Study
- Physical Hazards from Fire Damage
- Physical Hazards from Water Damage
- Potential Environmental Impacts to Projects
- Preventative Measures



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

FENTANYL & CARFENTANIL SITE REMEDIATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Introduction to a New Hazard
- What the Physical Risks Are & How to Identify Potentially Contaminated Sites
- How Testing is Completed
- The Abatement Process



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

FINDING YOUR INDUSTRIAL HYGIENE RHYTHM

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understand More About Industrial Hygiene & Industrial Hygienists
- Know Which Type of IH Expert You Might Need & Why
- What is Needed as Part of Defensible Scientific Approach to Exposure & Risk Assessments
- The Value of Establishing Expectations Before You Start



C.E./C.L.E. Hours Available

To Be Approved

Environmental, Health & Safety

FOOD FORENSIC SAFETY: IT'S NOT ALWAYS A GUT FEELING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State
Presented by Allison Stock, PhD, MPH, MS

- What are Disease-Causing Microorganisms & Pathogens
- The Top 5 Pathogens that Cause Food Illnesses
- The Main Types of Food borne Illnesses
- The Best Methods of Preventing Foodborne Illnesses



C.E./C.L.E. Hours Available

To Be Approved

Environmental, Health & Safety

IMPAIRED DRIVING: CANNABIS & ALCOHOL

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Cannabis Affects Driving
- The Ways Cannabis or Alcohol Impairment May Be Measured
- The Differences Between Alcohol & Cannabis Impairment



32-Hour Course

Environmental, Health & Safety

LEAD PAINT REMOVAL (AMPP C3)

- How to Protect Workers
- Examine Environmental Compliance
- Hands-On Workshops
- Lead & Other Toxic Materials Current Legal & Regulatory Environment
- Review Risk Management for Workers, the Public & Environment
- To receive credit, participants must attend all 32 course hours and attain a 70%+ score on the exam



C.E./C.L.E. Hours Available

To Be Approved

Environmental, Health & Safety

LEGIONELLA CLAIMS – WHAT YOU NEED TO KNOW

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Rise of Legionella Claims in Recent Years
- ASHRAE Standards & Guidelines
- Common Issues We See in Legionella Claims
- Methods Used to Determine Cause & Origin
- Overview of Repair & Maintenance
- Preparation of Compliance/Operating Documentation
- Areas of Subrogation (Related to Cause)
- Contaminants Related to Mold & Microbial Matter Associated with Drinking Water Systems



C.E./C.L.E. Hours Available

To Be Approved

Environmental, Health & Safety

MANAGING MOLD ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Mold
- Types of Mold & Mold Misconceptions
- Mold Testing & Remediation
- Who Should Write the Protocol



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

NAVIGATING WEARABLE WORKER SAFETY TECH: WHERE WE STAND & WHERE WE ARE HEADED

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Roles & Capabilities of Wearable Safety Technologies & Devices
- Already Wearable Technologies
- Where Wearables Might Be Headed
- How They Work in Alignment With AI, CCTV & Proximity Sensors



**10-Hour
Course**

To Be Approved

Environmental, Health & Safety

OSHA 10-HOUR CONSTRUCTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Construction Industry Health Hazards
- Personal Protective Equipment Overview
- Review OSHA's Construction Focus Four



8-Hour Course

Environmental, Health & Safety

**SUPERVISOR/COMPETENT PERSON TRAINING
REFRESHER COURSE FOR DELEADING/HAZARDOUS
COATINGS REMOVAL ON INDUSTRIAL & MARINE
STRUCTURES (AMPP C5)**

- Refresher Course for AMPP C3 Training
- An Overview of OSHA & EPA Regulations
- Review Competent Person Duties & Responsibilities



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

THE TOP TEN ENVIRONMENTAL ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Property vs. Environmental
- Fire Damage to Buildings Impacting Slabs
- Emergency Response vs. Management
- Offsite vs. Onsite Allocation
- Subrogation
- Professional Liability Claims & Reducing Risk
- Professional's Contract
- Clearly Documenting Who the Client is
- Communicating the Status of Cleanup
- Consistent Report Language that is Vetted



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

VAPOR INTRUSION - EVALUATING AIR QUALITY IMPACTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Due Diligence (ASTM) Standards & State Risk-Based Assessments
- Driving Forces Behind Vapor Intrusion Evaluations
- Impacts on Air Quality Within Structures from Soils/Groundwater Contamination
- Sampling & Assessment Methodologies
- How the Cause & Origin of Contamination is Determined
- Remediation Design & Corrective Action



**1 C.E./
C.L.E. Hour**

To Be Approved

Environmental, Health & Safety

WATER QUALITY - A LOCAL, REGIONAL & NATIONAL ISSUE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Media Attention Surrounding Water Quality Issues
- How Water Quality is Being Impacted by Chemical & Biological Contamination
- Effects of Lead/Naegleria Fowleri on Water Quality
- Changes in Standards & Regulations
- Assessments/Sampling Requirements
- Where We Are Encountering Water Pollution Claims



**C.E./C.L.E. Hours
Available**

To Be Approved

Environmental, Health & Safety

WET & WILD: MOLD & LEGIONELLA

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Is Mold & Legionella
- Types & Environments of Mold & Legionella
- Mold & Legionella Myths Dispelled
- Proper Protocols for Mold Remediation & Legionella Prevention



C.E./C.L.E. Hours Available

To Be Approved

Environmental, Health & Safety

WHAT IS THIS THING CALLED INDUSTRIAL HYGIENE?

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Industrial Hygiene
- What do Industrial Hygienists do
- What are Major IH Concerns in E-Waste Recycling
- What Do Employers Need to Do to Protect Their Employees



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Environmental, Health & Safety

WILDFIRE SMOKE DAMAGE: WHERE THERE IS SMOKE, THERE IS NOT ALWAYS DAMAGE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is Smoke
- What Are Some Potential Hazardous Constituents in Smoke
- What to Look for in a Wildfire Smoke Investigation



EQUIPMENT CONSULTING



**C.E./C.L.E. Hours
Available**

To Be Approved

Equipment Consulting

DATA CENTER CATASTROPHE: MY DATA IS GONE!

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Gain an Understanding of IT & the Key Types of IT Structures
- Why a Technical Evaluation of an IT Claim is Important
- The Necessary Steps to Evaluate an IT Claim



**2 C.E./
C.L.E. Hours**

To Be Approved

Equipment Consulting

DATA CENTERS - UNDERSTANDING THE TECHNOLOGY & SOLVING THE UNIQUE CHALLENGES OF DATA CENTER CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Overview of Data Centers
- Key IT Systems (i.e., Servers, SANs, Network Gear, VOIP, Firewalls)
- Data Center Infrastructure (i.e., UPS, HVAC, Cabling, Structure, Fire Suppression)
- Data: Storage, Backup Sites, Lost Data, Data Recovery
- Typical Insurance Perils, Issues & Solving the Unique Challenges for each Peril:
 - Fire Damage & Soot Contamination
 - Water (Top Down & Submersion)
 - Humidity
 - Power Outages
 - Over Temperature Claims
- Inventory, Configuration & Replacement Cost Valuation (Configuration Means Everything!)
- Case Studies



**1 C.E./
C.L.E. Hour**

To Be Approved

Equipment Consulting

LITHIUM BATTERY RISK EVALUATION With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Battery Basics
- Risks & Common Failure Conditions & Mitigation
- Standards, Codes, Testing, Requirements
- Evaluation of Battery Systems & Facilities



**C.E./C.L.E. Hours
Available**

To Be Approved

Equipment Consulting

PRODUCTION EQUIPMENT CATASTROPHES: DAMAGE ASSESSMENT & MITIGATION OF DOWNTIME

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Mitigation of the Overall Loss
- Water Contamination Assessment
- Fire/Soot Assessment
- Replacement Cost Determination
- Cost of Daily Lost Production
- Notable Production Equipment Loss Examples



**1 C.E./
C.L.E. Hour**

To Be Approved

Equipment Consulting

SEMICONDUCTOR CLAIMS: LITTLE CHIPS CREATING BIG PROBLEMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Wafer Fabrication Cleanrooms
- Hazards in Wafer Fabrication
- Semiconductor Case Studies



**2 C.E./
C.L.E. Hours**

To Be Approved

Equipment Consulting

WHY LARGE LOSSES AT HOSPITALS ARE UNIQUE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Why the Type of Hospital Matters
- How Bottleneck Losses Can Impact the Entire Hospital
- How Hospital Losses Are Measured
- Methods to Continue Services After a Major Event



ETHICS



**1 C.E./
C.L.E. Hour**

To Be Approved

Ethics

A FULL COURT PRESS ON ADJUSTER ETHICS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basketball Ethical Failures & How We Can Avoid Being an Ethical Failure
- The Players on a Basketball Team & How They Relate to a Claims Team
- The Rules of Basketball & How They Related to the Adjuster Regulations & Rules
- What a Point Guard Does & How It Relates to a Field Adjuster on a Large Loss
- How the Events of a Game Relate to the Claims Cycle
- 3 Case Study Poll Questions on Ethical Dilemmas



**1 C.E./
C.L.E. Hour**

To Be Approved

Ethics

GOLF & ETHICS IN THE INSURANCE WORLD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Why Strong Ethics Matter in Golf & Adjusting
- Why Golf Equipment Matters & Why the Tools in Your Ethical Toolbox Matter
- How Golf Course Management Applies to Adjusting
- Why Good Golfers & Adjusters Know & Follow the Rules



**1 C.E./
C.L.E. Hour**


To Be Approved

Ethics

HOW FOOTBALL CAN TEACH ADJUSTERS GOOD-FAITH CLAIMS-HANDLING SKILLS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Review of Ethical Failures & Their Commonalities
- The Top 3 Things We Can Do to Avoid Ethical Failures
- How A Football Metaphor Can Assist Claims Pros to Have Stronger Good-Faith Claims-Handling Skills
 - Avoid Fumbles & Interceptions
 - Know the Playbook
 - Follow the Rules
- 3 Case Studies to Illustrate the Session Lessons

A hand holding a pen over a notebook with a blue overlay.

FIDUCIARY SERVICES - RECEIVER, ASSIGNEE, TRUSTEE



C.E./C.L.E. Hours Available

To Be Approved

Fiduciary Services - Receiver, Assignee, Trustee

FIRST DAYS' CHECKLIST FOR RECEIVERSHIPS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of the Receiver's Checklist for New Appointments
- Tips for Effectively Utilizing the Checklist
- Important Steps & Actions Included in the Tool
- How the Actions in the Checklist Help Avoid Top Mistakes



C.E./C.L.E. Hours Available

To Be Approved

Fiduciary Services - Receiver, Assignee, Trustee

FRAUD RECOVERIES IN RECEIVERSHIP & BANKRUPTCY CASES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Types of Fraud Related to Receivership & Bankruptcy Cases
- Best Practices for Fraud-Related Matters
- An Overview of Different Types of Litigation Claims



**1 C.E./
C.L.E. Hour**

To Be Approved

Fiduciary Services - Receiver, Assignee, Trustee

WHO, WHAT, WHEN, WHERE & WHY (OR WHY NOT) OF RECEIVERSHIPS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is a Receiver
- Why & When
- Key Components of a Receivership Order



FIRE ORIGIN & CAUSE



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

COMMON MISCONCEPTIONS REGARDING THE DISPOSAL OF FIRE DEBRIS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- NFPA 921 – How It Applies to Fires Caused by Fire Debris
- The Statistics on Fires Caused by Improper Handling of Fire Debris
- The Common Safety Warnings on Charcoal Packaging
- The Basic Safety Measures Involved in Disposing of Fire Debris
- Case Study of the Disposal of Fire Debris



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

THE DOs & DON'Ts OF FIRE INVESTIGATIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of NFPA 921
- Why the Scientific Method Matters
- Avoiding Bias
- Why 'Delivering the News' is Important



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

ELECTRIC SPACE HEATERS – A HIDDEN HAZARD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Types of Space Heaters
- Components of Space Heaters
- Recalled Space Heaters
- Subrogation Tips



1 C.E./
C.L.E. Hour

To Be Approved

Fire Origin & Cause

FACT OR FICTION – CAN YOU TRUST YOUR FIRE INVESTIGATOR’S REPORT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What NFPA 921 is & Why It is Important to All Fire Investigations
- How the Scientific Method Applies to Fire Origin & Cause
- What Expectation & Confirmation Bias Are
- Why Collaboration is Important
- Why Technical Peer Reviews Matter



1 C.E./
C.L.E. Hour

To Be Approved

Fire Origin & Cause

FIRE SUPPRESSION SYSTEMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About Fire Suppression System Types, Components & Installation
- Typical Failures
- Troubleshooting & Problem Prevention
- Related Building Code Issues
- Subrogation Tips



1 C.E./
C.L.E. Hour

To Be Approved

Fire Origin & Cause

FIREPLACE FIRES – WHEN A FRIENDLY FIRE BECOMES UNFRIENDLY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn the Types of Fireplaces in Structures
- Learn the Components of Fireplaces
- Learn the Importance of Building Codes & Manufacturer Installation Requirements
- Learn the Common Fireplace & Heating Appliance Installation Errors



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

GAS FED FIRES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Key Components of Grills & Grill Safety
- Understanding the Dangers of Grills
- Case Studies from Live Burns on Gas Grills
- Corrugated Stainless Steel Tubing (CSST) & Why Bonding Matters



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

HOW TO PROPERLY PREPARE FOR A FIRE EXPERT DEPOSITION & LITIGATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Basic Understanding of Fire Cause Analysis
- Develop Defensive Subrogation Issues Involving Fire Related Claims
- What is a Fire Expert
- NFPA Codes/Guidelines
- A Review of a Case Study



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

OUTDOOR FIRES – LIABILITY & SAFETY

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Common Scenario of An Accelerant Poured on Open Flames
- The Top Liability Questions Involving Floating Embers
- Key Indications Used to Determine If Proper Safety Protocols Were Followed
- Case Studies from Live Burns on Outdoor Fires & Flame Jetting



**1 C.E./
C.L.E. Hour**

To Be Approved

Fire Origin & Cause

OUTDOOR FIRES: TOO CLOSE FOR COMFORT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- NFPA 921 – How It Applies to Outdoor Heater Fires
- The Statistics on Heater Fires
- The Common Safety Warnings on Heaters
- How to Safely Use Outdoor & Indoor Heaters
- Case Study of an Outdoor Heater Fire & Live Burn Lessons

FORENSIC ACCOUNTING



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

BASICS OF INCOME LOSS – HOTEL LOSS SCENARIO

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Business Interruption (BI) Basics
- BI Methodologies
- Case Studies: Basic Hotel & High-End Hotel Loss



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

BREWS, BORDEAUX & BUSINESS INTERRUPTED

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Determining Issues & Therefore Costs for Unique Industries
- Valuation of Goods in Different Stages of the Sales Process as well as the Valuation for Goods That Are Not Easily Replaceable
- Calculating the Separate Measurements for Loss of Inventory as well as Loss of Business Income While Avoiding Duplication
- Potential Risks Throughout the Manufacturing & Selling Process from Environmental Health & Safety Factors



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CONTINGENT BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Terms in Contingent Business Interruption Losses
- Scenarios of Contingent Business Interruption
- How to Calculate Contingent Time Element Losses
- A Case Study to Illustrate Contingent Business Interruption



**1 or 2 C.E./C.L.E.
Hour**

To Be Approved

Forensic Accounting

CONTINGENT BUSINESS INTERRUPTION LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Contingent Business Interruption Factors
- How a Rough Order of Magnitude is Created for a Contingent BI Loss
- What About Extra Expenses



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CONTINGENT TIME ELEMENT & RELATED ISSUES: WHAT YOU NEED TO KNOW

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Definitions & Scenarios of Contingent Claims
- The Methods of Contingent Time Element Calculations
- The Documents to Collect to Determine the Damages



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CONTINGENT TIME ELEMENT ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Time Element & Contingent Time Element Defined
- Coverage Overview
- Scenarios of Contingent Time Element Losses
- Case Study



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

COVID-19: PARDON MY BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basics of Business Interruption (BI)
- The Key Terminology of BI Language in Policies
- The Current Thoughts on Retroactive Laws & Policy Changes



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

CYBER CLAIMS GONE VIRAL

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A History of Cyber Insurance
- Types of Cyber Claims
- Top 3 Cyber & Business Interruption Measurement Issues
- Importance of a Technical Review of the Cyber Loss



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

DEALING WITH RISING PRICES & SUPPLY CHAIN ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Better Understand the Causes Behind Supply Chain Issues & Delays
- Learn the 'Why' Behind the Price Increases Across the Board for Labor & Materials
- Tips for Dealing with Both Inflation & Supply Chain Issues to Underwrite & Estimate More Accurately



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

DELAY IN COMPLETION LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Identifying the Key Issues in Measuring Delays
- What Documents to Ask For
- Why Collaboration is Crucial to an Amicable Resolution
- A Case Study Explained



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

EMPLOYEE DISHONESTY LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Elements of Employee Theft
- Types of Employee Theft Schemes
- Internal Controls
- Indicators of Potential Internal Fraud



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

FINANCIAL STATEMENTS 101 FOR ATTORNEYS & THE ROLE OF THE FINANCIAL EXPERT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Income Statements & Balance Sheets
- Statement of Cash Flows
- Journal Entries
- Financial Statement Services
- Determining the Lost Earnings Rate



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

FORENSIC ACCOUNTING & FINANCIAL INVESTIGATIONS: THE LAYERED APPROACH

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of the Forensic Methodology to:
 - Help Balance Client Expectations
 - Determine the Appropriate Level of Service Needs
- How to Communicate the Costs of Continuing the Analysis Against the Anticipated Benefits



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

FRAUD IN FINANCIAL STATEMENTS & THE AUDITOR'S ETHICAL RESPONSIBILITIES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Principles of Audits
- The Multiple Purposes of Audits
- The Importance of the Auditor's Independence
- Who is The Association of Certified Fraud Examiners (ACFE)



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Accounting

HOME ALONE: FINANCIAL FRAUD IN A WORK FROM HOME WORLD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Fraud Insights from Experts with FBI & IRS Experience
- How to Maintain Good-Faith Claims-Handling While Applying Professional Skepticism
- Understanding the Nuances of Fraud in a Work from Home Culture



C.E./C.L.E. Hours Available

To Be Approved

Forensic Accounting

INTRODUCTION TO BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What Business Interruption Is & Its Components
- Key Questions to Ask the Insured
- Important Documents to Ask For
- The Formula for Business Interruption & the Interplay Between Business Interruption, Extra Expense & Property Damages



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

LAW FIRM BUSINESS INTERRUPTION LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Law Firm BI Framework
- Determining the Realization Rate & Billing Average
- What About Projecting Billing Hours & the Firm's Ability to 'Make Up' Hours
- Why an Accurate Determination of the Loss Period Analysis is Important
- What About Saved Expenses & Extra Expenses



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

THE LAW OF FRAUD & THE ROLE OF THE FORENSIC ACCOUNTANT

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Types of Fraud
- Fraud Red Flags & Detection
- How Forensic Accountants Determine Potential Fraud
- Fraud Laws



C.E./C.L.E. Hours Available

To Be Approved

Forensic Accounting

MARINE CLAIMS & BUSINESS INTERRUPTION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn How We Can Help Measure the Damages on Marine Losses
- Learn the Four Types of Open Cargo Stock Throughput (Inventory) Losses
- Learn the Two Types of Marine Time Element Claims
- Learn About Hull & Marine Liability Claims



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Accounting

NAVIGATING BUSINESS INTERRUPTION CLAIMS THROUGH RIOTS & CIVIL UNREST

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Complex Issues Associated with Property Damage, Riots, Terrorism, Event Cancellation & Civil Authority Complications to a Bar
- Quantum Impact in a Fluid Environment
- The Impact on a Covered Loss Extending the BI Period
- Determining If/When Multiple Events Are One or More Claims



C.E./C.L.E. Hours Available

To Be Approved

Forensic Accounting

OUT OF SIGHT INVENTORY LOSSES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Learn About the Different Accounting Types of Inventory Systems
- Learn About the Different Types of Inventory
- Learn About all the Accounting Records & the Importance of Shrinkage, Obsolescence & Seasonality



FORENSIC ENGINEERING



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

GROUND VIBRATION ATTENUATION RATE DUE TO BLASTING IN SOUTH FLORIDA

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Local Residents' Concern with the Blasting
- Florida Regulations
- Blasting Mine Data Explained
- An Application to Vibration Analysis, Plumbing & Sprinkler Systems



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

HOW EXPERTS OPINE ON THE STANDARD OF CARE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Discovery & Fact Finding
- Basis for Engineering Arguments in Expert Reports:
 - Standard of Care
 - Engineering Fundamentals
 - Engineering Code & Standard



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering

MAJOR EARTHQUAKES: WHAT TO EXPECT DURING & AFTER SEISMIC EVENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How the Richter Scale Measures the Release of Energy from the Epicenter
- How to Safely Respond to the Immediate Effects of a Major Earthquake
- How Building Code Seismic Design Elements Help Ensure Structures Are Prepared for Earthquakes



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

MASONRY WALLS & CRACK EVALUATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Evaluating Cracks to Masonry Walls
- The Causes of Cracks to Masonry Walls
- Interpreting Cracks to Masonry Walls



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

STUCCO, EIFS & OTHER BUILDING ENVELOPE ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Sources of Moisture Intrusion & the Difference Between Water Resistance & Waterproofing
- Explore Various Waterproofing Methods & Strategies
- Identify the Various Types of Waterproofing Options & the Design Measures Necessary to Prevent Water Intrusion
- The Ramifications of a Failed Waterproofing Strategy



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering

VIBRATIONS CLAIMS - DID YOU FEEL THAT?

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Key Concepts & Why The Early Stages of Construction Matter
- Why the Human Perspective of Vibration Matters
- Examining Direct & Indirect Vibration Damage
- Examples of Typical Failure Modes of Structures Versus Cosmetic Damage
- The Overview of Vibration Claim Basics
- Reviewing Various Methods of Investigating Vibration Claims



C.E./C.L.E. Hours Available

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

ADA COMPLIANCE & THE ACCESSIBILITY CODE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is the American Disability Act & Why It May Be Important to Your Claim
- How the ADA & Accessibility Code Are Enforced
- Illustrative Case Studies for the ADA & Accessibility Codes



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

BUILDING CODE, CODE UPGRADES & LAW & ORDINANCE

Presented by Michael Rimoldi, MPA, CBO, CFM

- Causation Specific Building Code Triggers
- History & Development of the Building Codes
- ICC Building Code Overview
- Navigating the Building Code Library
- Questions to Ask When Confronting Building Code Compliance



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

INTERNATIONAL EXISTING BUILDING CODE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basic Overview of the International Existing Building Code
- How, When & Why to Apply Various Compliance Methods Within the International Existing Building Code
- Case Studies on How the Building Code is Applied on a State & Local Basis



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

LAW & ORDINANCE & LEED CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Application of Building Codes to a Loss
- What Triggers Code & Which Codes Apply
- Examining Code Upgrade Claims
- Extensive Use of Case Studies
- Reviewing How to Determine Code Compliance



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

PERMIT MY INTERRUPTION: A GUIDE TO PERMITS FOR INSURANCE PROFESSIONALS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- A Review of Permit Basics, Cost & Filing Deadlines
- Key Information on Permits
- Examples of Projects Not Requiring a Permit
- The Importance of Properly Performed Inspections & Closing Out Permits



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Code Upgrade & Compliance

THE TOP TEN BUILDING CODE QUESTIONS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Historic Events that Led to Building Code Advancements
- A Review of the Top Ten Building Code Questions
- How to Associate a Building Code Upgrade to a Line Item in Xactimate



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

THE EVALUATION OF SLIP & FALL CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Causes for Slip & Fall Claims: Environmental Factors, Human Factors
- Interaction Between Walkways & a Pedestrian
- Standards for Slip Resistant Floors
- Evaluation Methods of Slip Resistance



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

PREMISES LIABILITY & GOVERNING PROVISIONS FOR SLIP, TRIP & FALL CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Case Studies & Premises Liability Claim Examples
- Discuss Slip Resistance Measurements & Requirements
- Examine Stairway Construction & Guardrail Requirements
- Identify Legally Compliant & Non-Compliant Facilities
- Overview of Governing Building Codes, Laws, Ordinances & Standards



**1 C.E./
C.L.E. Hour**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

PREMISES LIABILITY & THE BUILDING CODE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Basics of the Building Code Related to Premises Liability
- Key Events That Led to Better Safety Standards
- Two Major Causes of Premises Liability Claims; Stairs & Poor Lighting



**C.E./C.L.E. Hours
Available**

To Be Approved

Forensic Engineering | Premises Liability Evaluations

SLIPS, TRIPS & FALLS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

Did You Know Falls Are the Second Leading Cause of Accidental Death?

- Building Code Issues in Slips, Trips & Falls
- The Potential Variables That May or May Not Be Relevant
- Court-Tested Case Study Examples



HUMAN FACTORS & USER EXPERIENCE



1 C.E./
C.L.E. Hour

To Be Approved

Human Factors & User Experience

BEHAVIOR-BASED SAFETY PROGRAM EFFECTIVENESS & CULTURE

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Human Behavior & System Performance
- Checklists & System Performance
- Behavior Observation & Management in Safety Systems



1 C.E./
C.L.E. Hour

To Be Approved

Human Factors & User Experience

HUMAN FACTORS & DRIVER BEHAVIOR IN MOTOR VEHICLE ACCIDENTS (MVAs)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Experts Investigate MVAs When Liability is Contested
- The Limitations of Human Factors/Driver Behavior/Traffic Research
- A Review of Peer-Reviewed Published Research That Debunks Myths About Perception-Reaction Time & MVAs



1 C.E./
C.L.E. Hour

To Be Approved

Human Factors & User Experience

SALIENT HUMAN FACTORS ISSUES IN MOTOR VEHICLE ACCIDENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Age Human Factors Affect Motor Accident Risks
- How Automation Systems Affect Motor Accident Risks
- How Driver Distraction Affects Motor Accident Risks



INVESTIGATIONS / COMPLIANCE CONSULTING



**C.E./C.L.E. Hours
Available**

To Be Approved

Investigations / Compliance Consulting

PAYCHECK PROTECTION PROGRAM (PPP): FRAUD INVESTIGATIVE TRENDS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Overview of Both Round 1 & 2 of the CARES Program
- Why This is a Target Rich Environment for Fraud
- Techniques Used to Identify Fraud in the PPP Programs
- Various Methods the Government is Using to Attempt to Thwart PPP Fraud

A woman in a white lab coat and gloves is using a pipette to transfer liquid into a multi-well plate. The background shows laboratory equipment and shelves. The entire image has a blue tint.

MATERIALS ANALYSIS & LAB TESTING



C.E./C.L.E. Hours Available

To Be Approved

Materials Analysis & Lab Testing

HOW A FAILURE ANALYSIS LAB CAN HELP YOU CLOSE COMPLEX CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Understanding Failure Analysis
- Learning the Tools Used in a Failure Analysis Laboratory
- Three Case Studies: How the Tools Are Used



**1 C.E./
C.L.E. Hour**

To Be Approved

Materials Analysis & Lab Testing

HOW A FAILURE ANALYSIS LABORATORY CAN HELP YOU NAIL SUBRO ON COMPLEX CASES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- What is a Complex Loss
- Roles of a Failure Analysis Laboratory
- Common Failure Mechanisms & Causes of Failures
- Case Studies



**1 C.E./
C.L.E. Hour**

To Be Approved

Materials Analysis & Lab Testing

PRODUCT LIABILITY: FAULTS & FINDINGS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- An Overview of the Types of Product Liability Claims
- Three Case Studies:
 - Scuba Hose Failure
 - Boiler Explosion
 - Woodchipper Failure



**1 C.E./
C.L.E. Hours**

To Be Approved

Materials Analysis & Lab Testing

THE ROLE OF METALLURGY & MATERIALS SCIENCE IN FAILURE ANALYSIS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Why Things Break & How We Determine How They Broke
- A Review of the Technology Used in Material Examinations
- Case Studies:
 - Damage Dock
 - Scuba Air Hoses
 - Oil Transit Failure
 - Unsafe Safety Glasses



PROPERTY & INFRASTRUCTURE DAMAGE



C.E./C.L.E. Hours Available

To Be Approved

Property & Infrastructure Damage

BUILDING VALUATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Application of the Broad Evidence Rule to the Principle of Indemnity
- The Importance of Understanding RCV Minus Physical Deterioration/Depreciation
- Reviewing Actual Cash Value
- How This Seminar is Adaptable to All Construction Types
- Replacement Cost, Functional Replacement Cost & Loss Measurement Problems/Issues



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

FEMA/NFIP FLOOD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The FEMA 50% Rule
- The Impacts of Pre/Post FIRM Determinations
- Examining FEMA/NFIP Compliance Verification
- How to Navigate the FEMA Flood Maps
- Overview of Flood Remediation
- Reviewing National Building Code Requirements



**2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage

LESSONS LEARNED FOLLOWING A SEVERE STORM SEASON

- Architecture, Construction & Engineering Management Issues
- Case Study Discussion
- Construction & Facilities Management Preparation Considerations
- Equipment & Facilities Management Issues
- Managing Buildings Properly with Respect to Environmental Concerns
- Reviewing of Problem Areas During 2017 Storm Season



**1 & 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage

PITFALLS OF FLOODING & WATER RESTORATION METHODS

Presented by Rachel Adams

- Assessment of Water Damage
- Identify Various Water Mitigation Methods Used in Restoration
- Invoice Review
- Progress of Work Monitoring & Reporting
- Restoration Standards & Guidance
- Reviewing Drying Methods & Equipment



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

STORM DAMAGE REPAIR REQUIREMENTS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Defining the Differences Between Repair & Alterations
- The Application & Examples of Building Code Provisions
- Identifying Substantial Structural Damage
- The Overview of the Building Code Basics
- Reviewing Critical Definitions & Compliance Methods



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

WATER DAMAGE INVESTIGATIONS USING INFRARED THERMOGRAPHY

Presented by Michelle Feduccia

- Application to Claims
- Discuss the Importance of Subject Matter Knowledge (e.g., Construction, Electrical, Etc.)
- Identify Inappropriate Uses & Abuses
- Reviewing Infrared Technology Advantages & Limitations
- Reviewing the Guidelines & Standards



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage

WATERPROOFING – BUILDING ENVELOPE ISSUES

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Sources of Moisture Intrusion
- The Difference Between Water Resistance & Waterproofing
- Waterproofing Methods & Strategies



**C.E./C.L.E. Hours
Available**

To Be Approved

Property & Infrastructure Damage | Appraisals

ADVANCED APPRAISAL

Presented by Jon Held

- The Basics of Appraisal Recap
- Detailed Case Law on Appraisal
- Interactive Case Studies on the Key Steps in the Appraisal Process



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Appraisals

APPRAISAL OF PROPERTY LOSSES

Presented by Jon Held

- Case Studies Based on Actual Claims
- How & When to Demand Appraisal
- The Tactical Use of the Appraisal Process to Produce Results
- The Overview of Umpire Selection
- Preparing an Agreement to Appraise
- How to Choose an Appraiser



**2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)
THE INNER WORKINGS OF MEP SYSTEM CONSULTING

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Evaluation of Damages
- Examining MEP Systems on Large Commercial Losses
- Overview of Mechanical, Electrical, Plumbing & Sprinkler Systems



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)
PLUMBING BASICS FOR ADJUSTERS & ATTORNEYS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Principle Parts of a Plumbing System
- How Drainage Systems Work
- How a Clog Can Cause a Backup
- Some Red Flags to Watch Out for Regarding Plumbing Leaks & Backup



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)
TECHNOLOGY LOSSES IN BUILDER'S RISK CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Typical Technology Risks
- Water Contamination Claims
- Fire/Soot Contamination Claims
- Over Temperature Claims
- Replacement Cost Determinations



**1 C.E./
C.L.E. Hour**

To Be Approved

Property & Infrastructure Damage | Mechanical, Electrical & Plumbing (MEP)

THE UPS & DOWNS OF ELEVATORS – WHAT YOU NEED TO KNOW TO HANDLE ELEVATOR CLAIMS

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Types of Elevators - Hydraulic Versus Traction
- The Types of Elevator Losses
- Typical Methods to Troubleshoot Elevator Problems
- Typical Failure Modes, Damages & Repairs
- The Applicable ASME Elevator Code that Could Trigger Modernization & Upgrades



**1 or 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Roof Evaluations

NAILING COMPLEX ROOFING ASSESSMENTS

Presented by Dan Parker

- Commercial Roof Types
- Roof Insulations
- Inspection Protocol & Procedures
- Roof Testing & Roofing Labs



**1 & 2 C.E./
C.L.E. Hours**

To Be Approved

Property & Infrastructure Damage | Roof Evaluations

NAVIGATING THE SLIPPERY SLOPE OF ROOFING ASSESSMENTS

Presented by Dan Parker

- Weather Research, Damage Assessments & Value
- Focus on Differences Between Roof Damage, Defect & Improper Installation Methods
- The Overview of Roofing Systems
- Reviewing Various Types of Roofing Material



C.E./C.L.E. Hours Available

To Be Approved

Property & Infrastructure Damage | Roof Evaluations

ROOFING FRAUD

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- How Wind & Hail Actually Affect a Roof
- How to Identify Manufactured Damage to Mimic Hail or Wind Damage
- How to Uncover Fraudulent Date of Loss Misrepresentation
- Understanding the 'Science' Behind Hail & Wind Reports



C.E./C.L.E. Hours Available

Property & Infrastructure Damage | Water Intrusion Investigations

DON'T BE WET BEHIND THE EARS: WHAT YOU NEED TO KNOW ABOUT WATER MITIGATION

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- The Key Industry Standard & Certifications
- How to Evaluate Water Damage
- The Importance of a Science-based Categorization of Water Damage
- The Differentiator of Hiring True Mitigation Experts Displayed Via a Case Study



1 & 2 C.E./C.L.E. Hours

To Be Approved

Property & Infrastructure Damage | Water Intrusion Investigations

THE DOs, THE DON'Ts, & THE I DON'T KNOWs OF WATER RESTORATION

Presented by Rachel Adams

- Discuss Proper & Effective Building Drying
- Handling Negotiations with Restoration Companies
- Invoice Review
- Progress of Work Monitoring
- Reviewing Various Water Mitigation Methods Used in Restoration

A blue-tinted photograph of three business professionals in a meeting. One man in the center is wearing glasses and has his hand to his chin in a thoughtful pose. Another man is on the left, and a woman is on the right. They appear to be looking at a laptop or documents.

TURNAROUND & RESTRUCTURING



**C.E./C.L.E. Hours
Available**

To Be Approved

Turnaround & Restructuring

RESTRUCTURING, TURNAROUND & RECEIVERSHIP (RTR)

With 90-Day Notice, C.E./C.L.E. Credit Can Be Approved in Your State

- Creating Synergies for Lenders, Investors & Owners
- Methods for Preserving Relationships & Ongoing Business Value
- How to Manage Complex Constituency Relationships

Are you looking for a course but do not see it listed?

Email RESOURCES@JSHELD.COM with an overview of your training needs and we will work on developing a new class just for you.



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